# Mortgage Don'ts!

There are a number of things you should avoid doing before applying for a loan and during the loan process itself. Help ensure your loan experience goes smoothly by following the tips below

## Don't Pay Off Bills

- If it's necessary to pay off bills to help you qualify for a loan, your loan officer will notify you.
- They will also show you the best way to pay off bills so that there's proof that the bills have been paid.
- Don't increase your credit card balance or let your payments fall behind.

## Don't Change Jobs

- Changing jobs before or during the loan process will slow your loan approval, especially if the job is in a different line of work or at a lower rate of pay. More information must be verified.
- If you're an hourly employee, don't work fewer hours. Updated pay stubs will be required before closing.

#### Don't Make Major Purchases

- A high-ticket consumer purchase, like a car or home theater system, can torpedo your ability to afford a home.
- Increasing your consumer debt or, if you pay cash, decreasing your cash reserves could jeopardize your loan approval.

#### **Don't Move Your Money**

- Leave your money right where it is (same bank, same account) until your loan is closed.
- Don't make unsourceable cash deposits (hard to trace, hard to explain) to your bank account.
- Deposits to your account that aren't payroll or direct deposit income must be documented and sourced.
- If you receive tips, keep a daily tip log to match your bank deposits.
- If you sell personal property, like a car, you must prove that you owned the vehicle to begin with via a registration or receipt. When selling, you must keep a copy of the bill of sale and certified check.
- Don't co-sign anything for anyone.
- Don't spend money that you've saved for your down payment.
- Don't use cash or money orders for your builder upgrade options.

# Even if you've been pre-qualified for a loan, don't monkey around with any of the above until you first talk to your loan officer, who can advise you of your options!



Please call for more information Celia Hernandez Loan Specialist Direct 209 229 4134 Mobile 510 828 9819 Fax 855 222 2485 NMLS ID 35119 celia.hernandez@imortgage.com



Melissa Jimenez Virtue Realty Group, Inc. Realtor® Mobile 209 627 0612 CalBRE 01916015 http://melissajimenezrealtor.com https://www.facebook.com/MJRealEstate12

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